

KOSURU PRANAVNATH

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EDUCATION

Anil Neerukonda Institute of Technology and Sciences
B.Tech in Computer Science and Data Science

Visakhapatnam
Aug. 2023 - May 2027

Sri Chaitanya Junior College
Maths, Physics, Chemistry (MPC)

Visakhapatnam
Jun. 2021 - Apr. 2023

EXPERIENCE

Founder's Office | Product & Technology
DarkDoctor & DocStocks

Mar. 2026 - Present
Kolkata (Remote)

- Managing DarkDoctor, a SaaS platform for medical college reviews and discussions.
- Developing DocStocks, a D2C ecommerce platform for medical industry products.
- Working across product operations, workflow execution, and scaling initiatives.

Co-Founder & Executive Director
Sanjivo Enterprises Pvt Ltd

Aug. 2025 - Present
Visakhapatnam

- Building and managing enterprise SaaS platforms including IMS, CLAP, SPARK, and SkillEdge for Anil Neerukonda Institute of Technology and Sciences.
- Conducting market research to identify operational challenges and scalable solutions across industries.

Founder & Product Lead
Keep Staying Smartly (KSS)

Apr. 2025 - Jul. 2025
Visakhapatnam

- Built and managed an MVP-based hospitality directory platform for hostels, PGs, rooms, and mess services.
- Onboarded 30+ property owners through field outreach and client engagement.
- Gathered stakeholder insights to identify hospitality service challenges and market gaps.
- Led end-to-end coordination across onboarding workflows and service operations.
- Performed market validation and product-fit testing through direct customer interaction and field research.
- Built practical expertise in client acquisition, product strategy, and operational coordination.

PROJECTS

SkillEdge | Django, LLM, NLP

May. 2026 - Present

- Working across product engineering, QA workflows, and platform operations.
- Contributing to product reviews and AI platform validation.

Structured Preparation and Readiness Kit (SPARK) | Django, Next.js, AWS

May. 2026 - Present

- Working across product engineering, platform workflows, and QA operations.
- Contributing to preparation workflows, assessment systems, and student performance tracking.

Continuing Language Assessment Program (CLAP) | Django, AWS, LLM

Jan. 2026 - Apr. 2026

- Worked across product engineering, system design, QA workflows, and assessment delivery operations.
- Contributed to LLM-based evaluation, automated scoring, and email report generation.

Infrastructure Management System (IMS) | Django, Next.js, PostgreSQL

Nov. 2025 - Dec. 2025

- Worked across product engineering, QA workflows, and institutional delivery operations.
- Contributed to role-based workflows, analytics dashboards, and infrastructure issue tracking

TECHNICAL SKILLS

Technologies: Django, Next.js, REST APIs, PostgreSQL, AWS, LLM Integration

Developer Tools: Git, Docker, VS Code

Core Areas: Product Engineering, QA Workflows, Platform Operations, AI Platform Validation